# PAUL BLEISCH

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An entrepreneurially minded product leader who has founded or led numerous efforts including incubation, v1 products, and late-cycle product innovation for multi-billion-dollar products and platforms

A systematic thinker who partners across disciplines and orgs to blend customer and business desires with technical needs to find the path forward

# PROFESSIONAL EXPERIENCE

## PRINCIPAL SOFTWARE ARCHITECT - Microsoft Corporation

- Building a cloud-native internal development platform including CI/CD, developer observability, and local • developer experience for a team of 100s of game developers across multiple studios and locations
- Led the transition of on-premise internal developer platform to Azure-based services without disrupting inproduction teams delivering game releases resulting in multi-million dollars cost savings
- Established outcome-driven product planning systems for discovering, shaping, and prioritizing technology • roadmap for internal development platform used by 500+ person creative organization
- Improved reliability and cost efficiency of devops and content production systems through KPI-driven processes •
- Mentored and coached product and engineering peers and org leadership on product management, software delivery, and live ops best practices

#### FOUNDER, CEO – contentloop

- Ran systematic customer discovery with 100s of prospective customers to identify mobile app development gaps
- Executed market research and financial forecasting in order to create a new SaaS product business
- Developed pricing and go-to-market plan for small and medium B2B sales motion
- Member of the inaugural cohort of Venture Out Startups program

#### PRINCIPAL SOFTWARE ARCHITECT - Microsoft Corporation

- Created a strategy targeting 250% revenue growth for a 120-person product group
- Introduced strategic product planning incorporating customer, business, growth, product, and technology views
- Accountable for incubating multiple strategic initiatives including expanding the Playfab business to China and an innovative \$500MM travel and hospitality industry opportunity with C-suite engagement at Microsoft and multiple Fortune 500 companies

#### PRINCIPAL SOFTWARE ARCHITECT - Microsoft Corporation

- Founded the TruePlay effort to address critical challenges in online PC game cheating
- Created the product vision and roadmap that accounted for player, social, economic, legal, and technical impact
- Worked across Microsoft divisions to deliver a novel anti-cheat system as part of Windows 10 that included enhanced device protections and cloud-based cheat detection

#### **PRINCIPAL SOFTWARE ENGINEERING MANAGER** – Microsoft Corporation

- Led the team that delivered the multi-billion-dollar application platform used by all Xbox One apps and games
- Developed system architecture for APIs, runtimes, and technologies for a modern digital app platform
- Led efforts to define and align the Xbox One platform with Windows and Microsoft strategic goals for • minimizing the cost and pain of app development

#### **PRINCIPAL SOFTWARE ENGINEERING MANAGER** – Microsoft Corporation

- Delivered the first community-run, console-based game development platform and app store
- Instrumental in delivering the v1 product while growing the team by 25+ people in 10 months
- Responsible for product vision and technical roadmap for multiple subsequent releases

ENGINEER AND MANAGER on multiple additional console and PC games and computer graphics technologies from 1997 to 2006

BACHELORS OF SCIENCE. Electrical & Computer Engineering, University of Illinois Urbana-Champaign

## CORE COMPETENCIES

Product Vision & Alignment **Innovation & Incubation** Analytical Problem Solving **Developer Platforms Developer Experience** 

10/2019 - 10/2020

06/2011 - 02/2016

02/2006 - 06/2011

10/2020 - present

02/2016 - 09/2017

09/2017 - 10/2019